



***You should discuss any tax or legal matters with the appropriate professional.*

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CLIENT NAME: _____
CLIENT AGE: _____ DATE: _____

COMMUNICATION: Telephone Office Visits Email Other

FREQUENCY: _____ (ex: 3 to 5 times a year, once a month, etc.)

LEGAL**

NEXT

INVESTMENTS

RISK

CONTACT DATE: _____ VIA: _____

- ESTATE PLANNING
- WILL/TRUST
- ACCOUNT TITLING
- BENEFICIARY REVIEW
- CONTRACT ADVICE
- BUSINESS VALUATION
- NET WORTH ANALYSIS
- SURVIVOR NEEDS
- POWERS OF ATTORNEY ADVICE

- ASSET ALLOCATION
- PERFORMANCE REPORTING
- INVESTMENT REVIEW
- INVESTMENT POLICY STATEMENT
- RISK TOLERANCE
- 401(k) ADVICE
- SECURITY SELECTION AND MONITORING
- SMALL BUSINESS MANAGEMENT
- LARGE PURCHASE ADVICE

- CASH FLOW ANALYSIS
- MEDICARE ADVICE
- LIFE INSURANCE ADVICE
- DISABILITY INSURANCE ADVICE
- LONG TERM CARE INSURANCE ADVICE
- LENDING AND DEBT MANAGEMENT
- EMERGENCY FUNDING
- ANNUITY ADVICE

PLANNING

TAXES**

- | | |
|--|---|
| <input type="checkbox"/> GOALS AND OBJECTIVES | <input type="checkbox"/> NET WORTH STATEMENT |
| <input type="checkbox"/> RETIREMENT ACCUMULATION | <input type="checkbox"/> RETIREMENT INCOME ANALYSIS |
| <input type="checkbox"/> DISTRIBUTION STRATEGIES | <input type="checkbox"/> SOCIAL SECURITY ADVICE |
| <input type="checkbox"/> PENSION ADVICE | <input type="checkbox"/> ESTATE PLANNING |
| <input type="checkbox"/> LEGACY PLANNING | <input type="checkbox"/> EDUCATION FUNDING |
| <input type="checkbox"/> GIFTING | <input type="checkbox"/> BUDGETING |
| <input type="checkbox"/> LARGE PURCHASE ADVICE | <input type="checkbox"/> BUSINESS PLANNING |

- TAX PLANNING
- WEALTH TRANSFER STRATEGIES
- TAX EFFICIENT ALLOCATIONS
- CHARITABLE GIVING
- STOCK OPTIONS
- CONCENTRATED STOCK OPTIONS